

Please check whether you have got the right question paper.

- N.B: 1. All questions are compulsory.
2. Marks are indicated to the right.

Q.1 a) All questions are compulsory subject to internal choice: (any 8)

08

- a) _____ skills are required by top management.
a) Conceptual b) Human c) Technical
- b) The process of management is _____ in nature.
a) Temporary b) Continuous c) One time
- c) _____ suggest that there should be a place for everything.
a) Equity b) Order c) Discipline
- d) A professional normally charge _____ for the services rendered.
a) Fees b) Fair c) Profit
- e) Scientific management is explained by _____.
a) Henry Fayol b) Henry Mintzberg c) F. W. Taylor
- f) Peter Drucker popularised the concept of _____.
a) Game theory b) MBO c) Queuing theory
- g) _____ are statements that guide decision making
a) Mission b) Vision c) Policies
- h) _____ means to confer or to transfer or to assign
a) Responsibility b) Authority c) Delegation
- i) A _____ leader runs the organization like a social club
a) Neurocratic b) Sociocratic c) Participative
- j) _____ is an evaluation of management as a whole
a) Management b) MBO c) MIS

b) State whether the following statements are True or False: (Any 7)

07

- a) Management is not at all a science.
- b) Unity of direction states that there should be one and only one boss for every individual employee.
- c) Management is all pervasive.
- d) Authority should be usually more than the responsibility given.
- e) Planning is free from human errors.
- f) These are conflicts between line and staff.
- g) A bureaucratic leaders follows rules & regulations in totality.
- h) Span of control decides appropriate number of subordinates managers can manage.
- i) Solar cell is an example of green technology.
- j) Authority can never be delegated.

(P.T.O)

- Q.2 A Define management. Explain the characteristics of management. 08
 B Explain the concept of POSDCORB 07
 OR
 C What according to you are the leadership qualities and styles that a manager should exhibit in an organization? 08
 D What is planning? What are its advantages 07
- Q.3 A. Distinguish between formal and informal organization. 08
 B What is departmentation? Explain any three bases of departmentation. 07
 OR
 C Explain the arguments of time executives against staff managers. 08
 D Distinguish between centralisation and decentralization. 07
- Q.4 A "Coordination is the essence of management". Explain. 08
 B Write a detailed note on delegation of authority. 07
 OR
 C Briefly explain the 'Control Process.' 08
 D Discuss the need for CSR (Cooperate Social Responsibility) 07
- Q5 a) State the 'Managerial Grid' Model. 08
 b) Explain the importance of decision-making
 OR
- Write Short Notes on: (Any 3) 15
 a) MBO
 b) Green Management
 c) Graicunas theory
 d) Brainstorming
 e) Managerial Skills.