

MIH1222

FyBms
1-175

Duration: 2 1/2 hrs.

Marks: 75

Note: 1. All questions are compulsory.

2. Figures to the right indicate full marks

Q.1 A. State whether the following statements are True or False (Any 8) [08]

- 1] Every person is different, yet much the same.
- 2] Heredity factors are major determinants of personality.
- 3] Social learning is commonly referred to as observation learning or modelling.
- 4] A virtual team is a geographically dispersed team.
- 5] Reward power is the same as coercive power.
- 6] Power shapes conflicts.
- 7] Subcultures are mini cultures within the organization.
- 8] Herzberg proposed that human beings have a hierarchy of five needs.
- 9] All changes come at a cost.
- 10] Rotating shifts cause a stress.

B. Match the Columns (Any 7) [07]

	Group 'A'		Group 'B'
1]	Thinking Hat	a]	Free area
2]	Multiple Intelligence	b]	Psychological effect of stress
3]	Expert power	c]	People dislike work
4]	Negotiation	d]	Gardner
5]	Theory X	e]	De Bono
6]	Boredom	f]	Knowledge
7]	Open self	g]	Way to settle conflict
8]	Environment	h]	Inter – individual differences
9]	Differences between people	i]	Eye contact
10]	Reading Emotions	j]	Nurture

- Q 2. A. Explain the role of environment in individual's development. [08]
B. Explain various quadrants of Johari window with help of diagram. [07]

OR

- C. Explain in brief 6 thinking hats. [08]
D. Explain big five model of personality [07]

- Q 3. A. Why do people join groups? [08]
B. What are the types of power? [07]

OR

- C. Discuss ways of forming an effective team and goal setting for teams. [08]
D. What are the causes of conflict? [07]

- Q 4. A. Define organizational culture. Explain the various types of organizational culture. [08]
B. Write a note on Maslow's need hierarchy theory. [07]

OR

- C. What is creativity & creative thinking? [08]
D. What are the monetary ways of motivating employees? [07]

- Q5. A. Explain the ways of dealing with stress. [08]
B. Explain various Organizational Development (OD) Intervention techniques. [07]

OR

Q5. Write short note on: (Any 3) [15]

1. Motivation
2. Learning
3. Functions of Attitude
4. Political tactics used to gain power
5. Effects of stress
